Congratulations on becoming a certified BYB trainer!

One of the benefits to you as a certified BYB trainer is that we will help you develop your program to deliver the biggest impact with your team and organization.

**QUICK START:**

During the conference do the following to the best of your ability:

A. Develop your annual BYB training plan and calendar.

B. When is your first date for training within your organization?

C. Who would be the participants in that first training?

D. How many participant kits do you need and when should they arrive?

**30-Day Follow-Up:**

Schedule a call with Steve or Rob to review your training plan and discuss any adjustments.

A. What adjustments do you need to make to your plan to have a home-run experience?

B. What principles will have the biggest impact with your plan?

**90-Day Follow-Up:**

Debrief and adjust as necessary.

1. At this point, you may have practiced and are familiar with the content. What have been your successes and areas of improvement during the implementation?
2. How are you tracking the progress of those who have completed or will complete the training?
3. Are your teams getting the success rhythm email when they complete the training?

**120-Day Follow-Up:**

Updates to content and new research.

1. Schedule a call with Rob or Steve for any updates on new research or content.
2. Discuss your plan for the upcoming fiscal/calendar year.
3. How many participants kits do you forecast you will need in the upcoming year?
4. What have been your successes, areas of improvements, and what questions do you have that we can help you with?

The intent of the periodic follow-up discussions is to help you be successful and deliver a training that has a tangible ROI and impact in your organization.